



Achieve better visibility and control of your financial environment

Lawson™ Budgeting & Planning helps automate your budgeting, planning, and forecasting process. Its web-based interface scales to your needs and works in both centralized and distributed environments.

The application can help your organization achieve and maintain better visibility and control over your financial environment. Better visibility helps you gain a truer sense of your financial status and helps you avoid surprises in earnings and resource availability. Greater control helps you make more accurate forecasts and faster budgeting decisions.

To get the most out of your budgeting, planning, and forecasting process, you need to link critical financial applications across the organization, effectively incorporating strategic goals and operational plans. An integral part of the Lawson Financials solution suite, Lawson Budgeting & Planning helps financial professionals build and modify budgets in a centralized or decentralized fashion, manage and project financial statements, and align plans with the organization's strategic goals.

Lawson understands that each organization's needs are unique, so we offer a flexible, scalable planning platform. Lawson is integrated with the Lawson General Ledger and Lawson Human Resources applications to enable a more streamlined budgeting process and to enable better financial planning, profitability, and performance measurement.

ACCOUNT	2007	2007 Plan	VARIANCE
UNET PROFIT Net Profit	141,802.38	293,448.37	151,646.29
REVENUE Revenue	461,425.30	462,296.00	-870.70
COGS SALES-Gross Sales	442,000.00	446,440.00	4,440.00
OTHER RPT-Other Revenue	110,000.00	110,000.00	0.00
COGS-Cost-of-Goods Sold	206,500.00	205,180.00	1,320.00
EXPENSES-Expenses	57,615.34	294,124.23	-236,508.89
WARRANTY-Expenses	53,322.38	294,124.23	-240,801.85
SELLING-Exp-Selling Expenses	0.00	0.00	0.00
GA EXPENSE-General and Adm'n. Expenses	0.00	0.00	0.00
OTHER-Exp-Other Expenses	396.38	360.00	36.00
FINANCIAL-Debt	0.00	0.00	0.00
FINANCIAL-Debt on Contracts	0.00	0.00	0.00
FINANCIAL-Over/Shortage	0.00	0.00	0.00
FINANCIAL-GA-Gen/Exec Retiremt	0.00	0.00	0.00
FINANCIAL-GA-Selling Expenses	0.00	0.00	0.00
FINANCIAL-Other Taxes	0.00	0.00	0.00
FINANCIAL-Interest Expenses	0.00	0.00	0.00
FINANCIAL-Interest-Fees and Serv Charges	0.00	0.00	0.00
FINANCIAL-Nonrecourse Expenses	396.38	360.00	36.00
FINANCIAL-Financial Expenses - BOE	0.00	0.00	0.00
FINANCIAL-Bank Charges - BOE	0.00	0.00	0.00
FINANCIAL-Administration Expenses - BOE	0.00	0.00	0.00
FINANCIAL-Profit Encumbrances	0.00	0.00	0.00

Financials plan user interface.



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Benefits

- Offers easy access to a single source of financial data, critical in achieving profitability goals.
- Allows all participants to work in a dynamic, collaborative planning and forecasting environment.
- Links your financial forecasts more closely with financial results.
- Helps you spend less time extracting and cleaning up data so you can devote your time to analysis
- Integrates with various data sources – like Lawson General Ledger and Lawson Human Capital Management – providing version control, reducing possible re-keying errors, and increasing budget accuracy

Features

- Single data source for easy, rapid access from anywhere within the system.
- Easier access to historical data for use in more accurate forecasting.
- Ad hoc reporting and analysis capabilities thru excel downloads.
- Foreign currency support that allows end users to view plans in multiple currencies.
- Budget adjustment capability, while maintaining original amounts.
- Easy-to-use web-based interface tailored to each user's area of responsibility.
- Appropriate information access through a role-based security model.
- Approval tagging for easy status tracking throughout the planning hierarchy.
- Internal integration for easy transfer of financial and workforce data between applications.
- Ability to make global changes that affect multiple budgets.
- Ability to create and view multiple datasets, such as actuals, budgets, plans, and forecasts.

For further information about the Lawson Budgeting and Planning and other Lawson business solutions, call toll-free at 1-800-477-1357, direct at +1-651-767-7000, or international at +46 8 5552 5000.